

## Not-for-Profit Difference in Hospice Care

- For-profit hospices spend less on nursing per patient. *Nonprofit hospices typically spent about \$36 a day per patient on nursing visits*; for-profit hospices spent \$30 per day, or 17% gap between for-profits and nonprofits remains whether the hospices are old or new.
- For-profit hospices are less likely to provide more intense levels of care for
  patients undergoing a crisis in their symptoms. <u>Nonprofit</u> hospices are much more
  likely to provide the more intense services continuous nursing and inpatient care
   required by patients whose symptoms are difficult to control. Nonprofits offered
  about 10 times as much of this per patient per day as did for-profits.
- For-profit hospices are less likely to have sent a nurse to a patient's home in the last days of life. While hospices of both kinds usually dispatch a nurse to see a patient at some point during the last 2 days of life, for-profit hospices are more likely to fail in this regard, according to the analysis. A typical patient at a for-profit hospice is 22% less likely to have been visited by a nurse during this window than a patient at a nonprofit hospice, the numbers show, a sign that for-profit hospices may be less responsive during this critical time.
- For-profit hospices have a higher percentage of patients who drop out of hospice care before dying. High rates of dropout are often viewed as a sign that patients were pushed out of hospice when their care grew expensive, left dissatisfied or were enrolled for hospice even though they were not close to death.
- 22% of the for-profits in the sample exceeded the Medicare cap at least once in the previous 5 years. *Only 4% of nonprofits did.* And among the for-profits that exceeded the cap, disenrollment was even higher 13%.

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